

RESTORING VISION FOR RETAILERS

This document outlines several ways that Optical Retailers can integrate Corporate Social Responsibility programs into their operations.

MAKE A CASH DONATION TO SPONSOR GLASSES

• Restoring Vision will convert your donation into glasses distributed to qualified clinics.

IMPLEMENT A ONE FOR ONE PROGRAM

Build sales through cause marketing by promoting a direct connection between a sale of a unit of your
product with a donation of a pair of glasses to someone in need. When a customer buys a product, you
make a monetary donation to Restoring Vision, which we then convert into a pair of glasses.

DONATE GLASSES TO RESTORING VISION

• Donate glasses to RestoringVision. RestoringVision makes it easy for retailers to donate excess inventory of reading glasses. We will also accept new sunglasses.

CUSTOMER DONATIONS AT THE P.O.S.

- Offer customers the opportunity to donate to RestoringVision at the Point of Sale. For example, customers will be asked at the time of purchase, "Would you like to donate, \$1, \$3, or \$5 to give the gift of sight to those in need?"
- Customers can also be asked if they'd like to "Round Up" their purchase to the nearest dollar, with the proceeds benefiting Restoring Vision.
- To incentivize giving and make an extra impact, offer to match customer donations!

TIME LIMITED FUNDRAISERS

Choose a time period in which a portion of sales will benefit RestoringVision (for ex: "On the third
Thursday of each month, 20% of proceeds benefit RestoringVision" or "on month, day, year, 100% of
proceeds will benefit RestoringVision").

PRODUCT-DRIVEN FUNDRAISING

• When introducing a new product, promote your charitable program among customers for the kick off! (for ex: For each pair of __glasses sold, __company name__ will donate __% to RestoringVision).

REFER A FRIEND/WRITE A REVIEW

• For each customer who refers a friend to your business or posts a review of your company online, you make a donation to Restoring Vision. This is an easy way to promote your business and make a positive impact at the same time.

MARKETING MATERIALS AND SERVICES OFFERED AS PART OF SPONSORSHIP

• <u>Co-branded products:</u> RestoringVision is happy to participate in collaboratively designing marketing opportunities such as co-branded cleaning cloths and glasses cases that promote the charitable work of RestoringVision and your company.

For more information, please contact:

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